

Lead Qualifier Sheet
Send it to: qizhu@computecserv.com

Company Name: _____

Booth No: _____

In addition to the demographic questions on the attendee registration form, this Lead App System comes with 15 built-in qualifier questions. They are:

- | | | |
|-------------------------------|--------------------------|----------------------------|
| 1. Send Line Card | 6. Provide Quote | 11. VAR |
| 2. Send Catalog | 7. Immediate Need | 12. OEM |
| 3. Send Detailed Quote | 8. Set up Demo | 13. Does Purchasing |
| 4. Send Sample | 9. End User | 14. Recommends |
| 5. Have Salesman Call | 10. Distributor | 15. Final Say |

This list may be customized to fit your individual needs. Using the lines below, please include the specific qualified questions that best meet your business needs. ***Please print clearly!*** There is no limitation on how many questions that can be used, however, we recommend limiting the number of questions to under 30.

Please select one of the below options:

Replace the built-in list

Add to the built-in list

| | |
|-----|-----|
| 1. | 16. |
| 2. | 17. |
| 3. | 18. |
| 4. | 19. |
| 5. | 20. |
| 6. | 21. |
| 7. | 22. |
| 8. | 23. |
| 9. | 24. |
| 10. | 25. |
| 11. | 26. |
| 12. | 27. |
| 13. | 28. |
| 14. | 29. |
| 15. | 30. |

